



COMMERCIAL LINES ACCOUNT MANAGER

Job Description

RMC Group is looking for a full-time, licensed Commercial Lines Account Manager to join our team in Bonita Springs, Florida! Your primary responsibility will be to service and retain commercial lines accounts with both new and existing clients. You are also expected to build and maintain relationships with clients. This person will seek growth opportunities within the book of business and handle inside service work associated with the client's insurance program. The Commercial Lines Account Manager will also be responsible for maintaining positive client relationships while providing high quality service with a focus on the profitability of the business to the agency.

Responsibilities

- Maintain and service a book of business
- Build relationships and rapport with clients
- Market new accounts as assigned by the department manager
- Maintain and update Applied Epic database in a timely and accurate manner
- Represent the agency at networking events if needed
- Other duties assigned by management

Qualifications

- Confident, friendly, and outgoing personality who can thrive as an individual and as part of a team
- Excellent organization and time management capabilities
- Ability to effectively communicate with colleagues and clients, both written and verbal
- Property & Casualty Agent License (2-20) required
- Bachelor's degree preferred, but not required
- 3+ years of commercial insurance experience
- Excellent PC skills including, but not limited to Microsoft Word, Excel, Outlook, and PowerPoint
- Experience with Applied TAM and/or EPIC agency management systems preferred

What We Offer at RMC

- Medical, vision, and dental insurance
- Life and short/long term disability insurance
- Paid vacation and holidays
- Flextime work schedules
- 401(k) with company match
- Career advancement and development opportunities

Location

Bonita Springs/Naples, FL

About RMC Group

RMC is an international provider of risk management and actuarial consulting services. RMC specializes in the design and administration of innovative risk management and insurance products for the small-to-medium sized business. RMC offers a wide range of services which includes property & casualty solutions, life, health & annuity solutions, traditional insurance, insurance-based corporate finance solutions, comprehensive risk management, along with a wide variety of employee benefit plan programs and solutions. Visit rmcgp.com for more information.